

## PRESS RELEASE

## LUM successful on the British Isles

## **LUM awarded UK distributor Adaptive Instruments**

Berlin, 2.2.2015: The headquarters of LUM GmbH in Berlin-Adlershof hosted the LUM distributors from 21 countries as well as the international LUM sales force in the end of January. During this annual technical and intercultural exchange the basis for further sustainable growth was set. LUM is market leader for innovative analytical instruments for particle characterization and for direct and accelerated characterization of emulsions and suspensions up to the materials testing of coatings and composites.

"This year, we would like to thank our British partner Adaptive Instruments UK, for successfully selling our analytical instruments for particle sizing and dispersion characterization in Great Britain and Ireland. More than 10 % of our bestseller Dispersion Analyser LUMiSizer went to the British Isles.", explains Prof. Lerche, Managing Director of LUM GmbH. "Herewith, Adaptive Instruments significantly contributed to the more than 20 % increase in turnover in the LUM anniversary year 2014. It is our pleasure to award our British partner Best Distributor 2014."

The intensive customer service by Adaptive Instruments was beneficiary for all participants of the International Workshop Dispersion Analysis and Materials Testing 2015, too. A researcher from the University of Leeds reported on the use of LUMiSizer for the determination of the separation behaviour and sediment compression of sedimented particles for the optimisation of industrial waste water processing. A PhD student from Sheffield University, nominated for the LUM Young Scientist Award 2015, presented his work on the dispersibility of carbon black particles. Besides university research, LUM instruments are used in chemical and food industries on the British Isles.

The results from the last year reflect the increasing demand for the universal Multi-wavelength-LUMiSizer with the capabilities of the determination of the particle size distribution, hydrodynamic particle density distribution and direct, accelerated stability analysis in a single instrument.

On the enclosed picture (from left to right):

Prof. Dr. Lerche (LUM GmbH, GER), Mr. Colin Jenkins (Adaptive Instruments, UK)

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